



Pipeline Contractors worldwide now have an alternative source for reliable pipeline coating. Darby Equipment Company has teamed with Dennis Roberson, an established leader in the field coating industry, to form Pipeline Coating Services (PCS). The new company will be a division of Darby with its own branding and will provide pipeline contractors with newly engineered coating equipment designed for optimum ease of use and consistent results when applying high quality fusion bonded epoxy (FBE) to all sizes of steel pipe joints.

With a career in the industry spanning 16 years, Roberson noted, "I'm excited and proud to join the Darby family. Their reputation for providing quality equipment and service to the pipeline construction industry is well known worldwide and this is the level of quality I want to be associated with."



Joining PCS as Vice President of Sales is Ferrell Lake. In addition to his role as sales representative for the southern region for Darby Equipment, Lake will join Roberson bringing his 50 years of experience to the new company. He is convinced the equipment and service PCS will offer the industry is in high demand. "The level of overall quality we will be providing will be unmatched in the industry. We designed the pipeline coating equipment with our customer's needs in mind. Our commitment to service will be the same as it has always been with Darby – prompt and reliable."

The equipment provided by PCS and Darby is designed and manufactured to provide the pipeline contractor with the ability to consistently apply factory quality coating in a field setting. PCS equipment is now available for rental throughout North America and is manufactured in Darby Equipment's facility in Tulsa, Oklahoma utilizing the same team of engineers, welders, machinists, fabricators and service technicians that have helped build innovative and reliable Darby equipment for over 20 years.

As with all Darby products the equipment is designed to be user friendly and reliable for field application of FBE. Operators can apply single layer coatings and also apply

the abrasive resistance over-coating where dual coatings are necessary in rocky terrain or in the case of directional drills. Various coating widths are available for use with a 150 KW generator to accomplish the best possible coating in a timely manner.



In addition to its user-friendly features, such as generators supplied with a 75 gallon auxiliary tank, the equipment will also provide safety features like operator control E-stops for immediate operational stoppage.

Ryan Darby, Vice President of Operations for Darby Equipment Company oversees PCS equipment manufacturing. "We understand the pipeline industry and what contractors expect from construction equipment. Reliability and performance are paramount. That's why we cut no corners to make the best equipment possible."

PCS has opened its office in Conroe, Texas where it will provide 24/7 services to contractors along with superior coating equipment and the FBE coating materials used by most major oil and gas companies to preserve and protect pipelines from a myriad of environmental assaults.

FBE coatings have been used on pipelines for over 50 years as the coating of choice for anticorrosion protection, providing the same quality coating on welds as on the parent pipe. FBE also resists soil compaction that can be detrimental to the integrity of many other types of coatings. Another big advantage to FBE is the speed of application, the time to quality check and to backfill. Typically a weld can be coated, inspected and backfilled within a 10 minute time period.



Along with having a fleet of new equipment, knowledge and expertise, PCS opens its doors having already cultivated strong customer relationships in the pipeline industry over many years. Roberson and Lake are both known and trusted in the industry.

PCS's new product line with its commitment to safe, user

friendly and reliable operation carries on the Darby tradition of providing the fastest, safest and most trusted equipment in the industry. From the Darby heavy-duty 22-36" hydraulic pipe bender that, in the late 90's became the standard for the industry for its speed and rugged construction, to the current line of pipe coating equipment, Darby continues forging ahead with cutting edge engineering and quality manufacturing.

In 2006 Darby introduced the first pipe facing machine featuring a unique "quick-change" clamping section saving contractors untold amounts of time in the field.

2013 saw the introduction of the self-aligning 24 X 32" pneumatic wedge mandrel followed in 2014 by the 34 X 42" mandrel with the same innovative feature.

Darby rolled out the powerful Primus 6-20" hydraulic pipe bender in 2013 providing contractors with a machine unequaled for speed and ease of use in that size range.



Year in and year out Darby engineers continue a tradition of premier engineered equipment consistently raising the bar for operational ease, safety, speed and rugged reliability.

Even the most reliable equipment can occasionally breakdown in the demanding work environment of pipeline right of way construction. That's why PCS will provide the same rapid response service as their parent company. Contractors worldwide understand work stoppage due to Darby manufactured products is rare; but when it happens down time is held to a minimum due to the company's reliable and rapid 24/7 service response. The same will be true for PCS equipment in the field according to Roberson. "Contractors can expect the same back up from PCS they've come to expect with any Darby equipment."

The mission of the new Darby Division will be to establish itself as the world-class provider of field coating services with the highest level of quality and service. As a new member of the family, PCS is dedicated to delivering the Darby promise: Expect a higher standard.



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